AUDITED FINANCIAL STATEMENTS and SUPPLEMENTARY INFORMATION

MILLENNIUM WATER ALLIANCE

HOUSTON, TEXAS

September 30, 2015

J. RONALD MARTIN, P.A. CERTIFIED PUBLIC ACCOUNTANTS

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AUDITED FINANCIAL STATEMENTS

J. RONALD MARTIN, P.A. CERTIFIED PUBLIC ACCOUNTANTS

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INDEPENDENT AUDITORS' REPORT

Board of Directors Millennium Water Alliance Houston, Texas

Report on Financial Statements

We have audited the accompanying financial statements of Millennium Water Alliance, which comprise the statement of financial position as of September 30, 2015, 2014, and 2013, and the related statements of activities, and cash flows for each of the years in the three-year period ended September 30, 2015, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the Millennium Water Alliance's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Millennium Water Alliance's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Millennium Water Alliance as of September 30, 2015, 2014, and 2013, and the changes in its net assets and its cash flows for each of the years in the three-year period ended September 30, 2015, in accordance with accounting principles generally accepted in the United States of America.

Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated May 11, 2016, on our consideration of Millennium Water Alliance's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering Millennium Water Alliance's internal control over financial reporting and compliance.

May 11, 2016

J. Rosald Martin, P.A.

STATEMENTS OF FINANCIAL POSITION

	September 30,			
	2015	2014	2013	
ASSETS				
Cash and equivalents, including refundable grant advances	\$ 2,186,708	\$ 3,318,207	\$ 1,933,474	
Grants receivable	(144)	859,156	962,402	
Other receivables	71,403	8,763	20,602	
Due from members		-0-	-0-	
Prepaid expenses	14,521	14,239	13,072	
Grant advances to subrecipients	538,101	592,896	581,290	
Equipment	5,316	5,316	-0-	
(Less) accumulated depreciation	(2,126)	(1,063)	-0-	
	3,190	4,253	-0-	
	\$ 2,813,779	<u>\$ 4,797,514</u>	\$ 3,510,840	
LIABILITIES AND NET ASSETS				
Liabilities:				
Accounts payable	\$ 19,876	\$ 25,162	\$ 257,765	
Due to grant subrecipients	331,633	1,663,075	1,017,385	
Refundable grant advances	1,913,110	2,493,535	1,783,592	
Accrued expenses	34,887	94,716	31,111	
Accrued payroll benefits	9,439	8,272	17,523	
Due to members	500	1,000	-0-	
Accrued payroll	53,194	73,393	53,520	
	2,362,639	4,359,153	3,160,896	
Net assets:				
Unrestricted	451,140	438,361	349,944	
	\$ 2,813,779	\$ 4,797,514	\$ 3,510,840	

See notes to financial statements.

STATEMENTS OF ACTIVITIES

	Year Ended September 30,			
	2015	2014	2013	
SUPPORT AND OTHER REVENUE				
Federal awards	\$ 2,156,741	\$ 3,900,406	\$ 1,858,695	
Contributions:				
Individuals	-0-	500	-0-	
Foundations	4,347,410	4,780,322	3,171,010	
Non-profit organizations	50,000	-0-	-0-	
Member dues and assessments	157,000	87,000	85,000	
Interest income	2,801	2,892	3,355	
	6,713,952	8,771,120	5,118,060	
EXPENSES				
Program services	5,952,722	8,043,966	4,539,114	
Supporting services	747,799	637,541	572,827	
Fundraising	652	1,196	1,138	
	6,701,173	8,682,703	5,113,079	
CHANGE IN NET ASSETS	12,779	88,417	4,981	
Net assets, beginning of year	438,361	349,944	344,963	
	<u>\$ 451,140</u>	<u>\$ 438,361</u>	\$ 349,944	

STATEMENTS OF CASH FLOWS

	Year Ended September 30,			,		
		2015		2014		2013
OPERATING ACTIVITIES						
Change in net assets	\$	12,779	\$	88,417	\$	4,981
Adjustments to reconcile change in net assets to						
net cash provided by operating activities:						
Decrease (increase) in grants receivable		859,300		103,246		(765,382)
(Increase) decrease in other receivables		(62,640)		11,840		(5,557)
(Increase) decrease in due from members		(500)		1,000		11,396
(Increase) in prepaid expenses		(282)		(1,168)		(5,062)
Decrease (increase) in equipment		1,063		(4,253)		-0-
Decrease (increase) in grant advances to						
subrecipients		54,795		(11,606)		(306,672)
(Decrease) increase in accounts payable		(25,485)		(212,730)		238,727
(Decrease) increase in due to grant subrecipients	(1	,331,442)		645,691		638,491
(Decrease) increase in refundable grant advances		(580,425)		709,943		1,134,937
(Decrease) increase in accrued expenses		(59,829)		63,603		(22,453)
Increase (decrease) in accrued compensated						
absences		1,167		(9,250)	_	2,588
NET CASH (USED) PROVIDED BY OPERATING ACTIVITIES	(1	1 121 400)		1,384,733		025 004
OFERATING ACTIVITIES		1,131,499)		1,364,733	_	925,994
NET (DECREASE) INCREASE IN CASH	_(]	1,131,499)	_	1,384,733	_	925,994
Cash and equivalents at beginning of year	_3	3,318,207		<u>1,933,474</u>	_	1,007,480
CASH AND EQUIVALENTS AT END OF YEAR	\$ 2	2,186,708	<u>\$</u>	<u>3,318,207</u>	\$	1,933,474
Composition of cash:						
Unrestricted	\$	442,702	\$	438,538	\$	458,920
Grant advances	Ψ	1,744,006		2,879,669	Ψ	1,474,554
Grant advances		1,744,000		<u> 2,077,007</u>	_	1,474,554
	\$ 2	2,186,708	\$	3,318,207	<u>\$</u>	1,933,474
Supplementary information:						
Interest paid	\$	-0-	\$	-0-	\$	-0-
•						
Income taxes paid	<u>\$</u>	-0-	\$	-0-	\$	<u>-0-</u>

See notes to financial statements.

NOTES TO FINANCIAL STATEMENTS

September 30, 2015

A - SUMMARY OF OPERATIONS AND SIGNIFICANT ACCOUNTING POLICIES

1. Operations: Millennium Water Alliance (the "MWA") is a not-for-profit organization incorporated under the laws of the State of Texas on December 20, 2002, and is dedicated to providing clean water and sanitation worldwide.

The Millennium Water Alliance is comprised of the following member organizations: CARE USA, Catholic Relief Services, Food for the Hungry, Global Water, IRC International Water and Sanitation Centre, Lifewater International, Living Water International, Pure Water for the World, Inc, Water Aid America, Water for People, Water Missions International, Water.org, World Vision International, Helvetas Swiss Intercooperation, Aguayuda, and Water4.

The MWA operates as an umbrella organization providing institutional synergy to ensure technical excellence, programmatic innovation, and long-term financial, social and environmental sustainability in water resources management to its board members. The MWA is governed by a board of directors whose qualifications include the requirement that each be a director or employee of a member organization.

A significant portion of the MWA's support is from the United States Agency for International Development, Hilton Foundation, Coca Cola, and FEMSA Foundations. The MWA has programs in Ethiopia, Kenya, Guatemala, Honduras, Nicaragua, Colombia, and Mexico.

- 2. <u>Cash and Equivalents</u>: For purposes of the statement of cash flows, which is prepared using the indirect method, the MWA considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents having immediate availability.
- 3. <u>Financial Statement Presentation</u>: The financial statements of the MWA are prepared on the accrual basis. The significant accounting policies followed by the MWA are described below to enhance the usefulness of the financial statements to the reader.

The MWA is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

- (a) <u>Unrestricted Net Assets</u> are from unrestricted contributions and income and are available for use by the MWA, including current operating expenses.
- (b) <u>Temporarily Restricted Net Assets</u> are from contributions whose use is limited by donor-imposed stipulations which are satisfied by actions of the MWA or passage of time.
- (c) <u>Permanently Restricted Net Assets</u> are from contributions whose use is limited by donor-imposed stipulations that neither expire by passage of time nor can be satisfied or removed by the MWA.

A - SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

- 4. Recognition of Support, Revenues, and Capital Additions: Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence and/or nature of any donor restrictions. Donor-restricted support is reported as an increase in temporarily or permanently restricted net assets depending on the nature of the restriction. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets. Temporarily restricted contributions recognized and utilized in the same accounting period are classified as unrestricted.
- 5. <u>Grant Agreements</u>: Federal grants received under cooperative agreements and non-federal grants, except as noted, are cost reimbursement grants due to the nature of their conditional terms. Receivables and support are recognized when reimbursable costs have been incurred for goods and services provided, which approximates the percentage of work completion.
- 6. <u>Promises Receivable</u>: Unconditional promises receivable are recognized as support in the period received and as assets, decreases of liabilities, or expenses depending on the form of the benefit received. Conditional promises receivable are recognized when the conditions on which they depend are substantially met. Promises receivable deemed to be uncollectible are reserved and/or written off, as appropriate.
- 7. <u>Property and Equipment</u>: Additions are recorded at cost if purchased and appraised value at the time of donation, if received as a gift. Minor renewals and replacements are expensed. When property and equipment are retired, their costs and related allowances for depreciation are removed from the accounts. Any gains or losses are recognized in the statement of activities.
- 8. <u>Income Taxes</u>: The MWA is a not-for-profit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. The MWA is not a private foundation within the meaning of the Internal Revenue Code because the MWA is described in sections 509(a)(1) and 170(b)(1)(A)(vi). Such Internal Revenue Service determination was received in September 2003 and confirmed in March 2007. The income tax returns of the MWA for 2014, 2013, and 2012 remain open for examination by the Internal Revenue Service. All other tax years have been closed by statute.
- 9. <u>Donated Materials and Services</u>: Donated materials and equipment, when significant, are reflected as contributions at estimated fair value at date of receipt. Donated services, when significant and measurable as to value, are reflected as contributions when provided. Volunteers, including officers and directors of the MWA, donate their time in program, support and fund raising. However, no amounts have been reflected in the financial statements for these services as they do not meet the criteria for recognition.
- 10. <u>Estimates</u>: The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

A - SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

- 11. <u>Functionalization of Expenses</u>: Expenses not associated with a specific functional classification are allocated among the various classifications based upon management's estimate of how such costs were utilized.
- 12. Web-site Development and Maintenance: The MWA accounts for web-site development and maintenance in accordance with generally accepted accounting principles, which provides guidance regarding when software developed or obtained for internal use should be capitalized, and requires certain costs incurred during the development stage to be capitalized, while costs incurred during the preliminary project stage and post implementation/operation stage should be expensed as incurred.
- 13. <u>Accrued Compensated Absences</u>: The MWA accrues for compensated absences (holiday, vacation, sick and bereavement leave).
- 14. Fair Value Measurements: Generally accepted accounting principles ("GAAP") defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. Fair value, as defined under GAAP, is an exit price, representing the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. MWA utilizes market data or assumptions that market participants would use in pricing the asset or liability. GAAP establishes a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value. These tiers include: Level 1, defined as observable inputs such as quoted prices in active markets; Level 2, defined as inputs other than quoted prices in active markets that are either directly or indirectly observable; and Level 3, defined as unobservable inputs about which little or no market data exists, therefore requiring an entity to develop its own assumptions.

B - RELATED PARTIES

The MWA is an umbrella organization providing services to its members that may include transactions between the MWA and its members. The MWA's members implement the MWA's programs; thus, they receive the "Subrecipient grant expenditures" reported in functional expenditures (See Note M). The members pay an initial and annual membership dues and assessments to the MWA, which are determined by the Board of Directors.

C - PROGRAMS

The MWA's ongoing programs are as follows:

	September 30,			
	2015	2014	2013	
Unexpended program grants:				
Obligated funds	\$ 6,129,768	\$ 11,415,751	\$ 10,590,444	
Unobligated funds			4,000,000	
	\$ 6,129,768	\$ 11,415,751	\$ 14,590,444	

Unobligated funds relate to grants with donor approved budgets in excess of the grantor's obligated funding for the budget. In May 2014, a grant of \$5,000,000 from Hilton Foundation was approved and obligated.

D - NET ASSETS

There were no temporarily restricted or permanently restricted net assets at September 30, 2015, 2014 or 2013.

E - CONCENTRATIONS

The MWA places its cash with a financial institution which is insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. MWA maintains cash balances in excess of the \$250,000 insured limit with this financial institution.

A significant portion of the MWA's support comes from a limited number of grantors.

F - RISKS AND CONTINGENCIES

The MWA participates in federal and non-federal grant programs, the expenditures for which are subject to audit from the respective funding agency. Upon examination, expenditures could be disallowed and refunds required. The MWA has not been notified that any such audits are forthcoming, and is not aware of any expenditures for which such disallowances or refunds would be required by funding agencies.

The MWA receives a substantial portion of its operating funds from a limited number of grants and awards. Curtailment or cancellation of awards from these sources would have a significant effect on the future operations of the MWA and its ability to continue as a going concern.

In order for the MWA to maintain its current 501(c)(3) status as a public charity, it must continue to maintain a specified level of public support. Failure to achieve broad public support could result in the MWA being reclassified by the Internal Revenue Service as a private foundation.

NOTE G - FAIR VALUE OF FINANCIAL MEASUREMENTS

Under U.S. generally accepted accounting principles, the MWA must disclose an estimate of the fair value of its material financial instruments (assets and liabilities).

Financial assets are cash, evidence of an ownership interest in an entity, or a contract that conveys to one entity a right (1) to receive cash or another financial instrument from a second entity or (2) to exchange other financial instruments on potentially favorable terms with the second entity.

Financial liabilities are contracts that impose on one entity an obligation (1) to deliver cash or another financial instrument to a second entity or (2) to exchange other financial instruments on potentially unfavorable terms with the second entity.

FINANCIAL ASSETS AND LIABILITIES

Recurring Basis:

The MWA does not have any financial assets or liabilities measured at fair value on a recurring basis for the years ended September 30, 2015, 2014, or 2013.

Nonrecurring Basis:

The MWA does not have any financial assets or liabilities measured at fair value on a nonrecurring basis for the years ended September 30, 2015, 2014 or 2013.

NON-FINANCIAL ASSETS AND LIABILITIES:

The MWA does not have any non-financial assets or liabilities measured on a recurring or nonrecurring basis for the years ended September 30, 2015, 2014, or 2013.

NOTE H - RETIREMENT PLAN

Under the joint employer arrangement with Total Human Resources, Inc., MWA employees are covered under a new defined contribution pension plan of Total Human Resources. The plan covers substantially all employees over twenty-one years of age from date of employment. The MWA makes contributions based upon a percentage of salary and employees may make additional contributions. Vesting in the MWA contributions is based upon years of continuous service with 100% after three years of service.

Retirement expense was \$30,328, \$25,135, and \$23,024 for each of the years ended September 30, 2015, 2014 and 2013, respectively.

NOTE I - CONTRACTED PERSONNEL

In July 2010, MWA entered into an agreement with Total Human Resources, Inc. to furnish contract personnel and personnel services to the MWA under a joint employer arrangement.

NOTE J - LEASE COMMITMENT

MWA entered into a lease for office space beginning May 1, 2013, and the rent was \$5,548 per month for the first year and increases annually for cost of living adjustments. The lease is from May 1, 2013 to April 30, 2018. The lease expense for 2015 was \$71,792. Future minimum annual lease payments for the operating lease are as follows:

Year Ending September 30	Total
2016	\$ 71,087
2017	73,042
2018	<u>75,051</u>
	\$ 219,180

NOTE K – SUBSEQUENT EVENT

MWA has evaluated subsequent events from the date of the statement of financial position through the date of the independent auditors' report, which is the date the financial statements were available to be issued. During this period, no material recognizable subsequent events were identified.

NOTE L - FUNCTIONAL EXPENSES

Year Ended September 30, 2015 2014 2013 Total Support Fundraising Program Support Fundraising Totals Program Support Fundraising Totals Program Subrecipient grant expenditures \$ 5,369,458 \$ -0-\$ -0-\$ 5,369,458 \$ 7,491,882 \$ -0-\$ -0-\$ 7,491,882 \$ 3,943,560 -0-\$ -0-\$ 3,943,560 426,396 316,422 504,853 594 821,869 324,843 1,106 752,345 220,568 368,292 1,045 589,905 Salaries and benefits Contract labor 141,350 60,238 201,588 24,118 52,347 76,465 278,757 52,780 331,537 Travel 56,269 55,169 111,438 66,482 57,856 124,338 69,220 53,668 122,888 Professional fees 30,782 31,293 27,450 27,450 21,756 21,756 511 Conferences and meetings 14,149 13,937 28,086 57,199 5,198 62,397 5,527 9,286 14,813 6,309 5,044 5,044 Insurance 6,309 4,645 4,645 42,400 40,189 50 82,639 30,769 78 12,537 83 33,932 Rent 25,464 56,311 21,312 25 -0-Publicity 25 290 290 4.859 12 Telephone 5,792 6 10,657 4,788 11,215 3,142 13,231 10 16,383 16,015 Miscellaneous 10,834 205 10,629 570 3,711 4,281 99 9,169 9,268 12,542 18,323 64 Supplies and printing 5,781 15,384 11,135 26,519 16,024 16,088 Website 2,950 2,950 4.323 4,323 5,640 1,984 7,624 Postage and shipping 85 696 2 783 160 1,143 1,303 281 281 Depreciation 1,063 1,063 1,063 1,063 -0-Staff development 2,553 33,076 2,553 33,076 -0-Water testing supplies 1,233 72 1,305 -0--0-\$ 4,539,114 \$ 5,952,722 \$ 747,799 \$ 6,701,173 \$ 8,043,966 \$ 637,541 \$ 8,682,703 \$ 572,827 652 \$ 1,196 1,138 \$ 5,113,079

In 2015, \$93,296 in expenses not specific to a functional classification were allocated to Program (51%), Support (49%), and Fundraising (0%) based on management's estimate of how such expenses were utilized.